Uniform Recruitment and Retention Strategy (URRS) Report Summary

2009-2010

Blinn College

December 2010

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Recruitment Strategy Showcase Day (Preview Days)

HISTORY OF SHOWCASE DAY

In response to the activities hosted by competing schools, Blinn College organized its first annual Showcase Day on Tuesday, Feb. 12th, 2008. Designed as a hands-on recruiting tool for the entire Blinn College system, Showcase Day gave students and their parents the opportunity to experience Blinn College firsthand in a friendly and exciting environment. After a welcoming speech from the Blinn College President, students and parents viewed presentations from Financial Aid, Enrollment Services, Counseling, Admissions, and Housing. Following these presentations, the guests were invited to ask any questions they might have about the various aspects the admission, financial aid, and registration processes at Blinn. Afterwards, the students and parents were lead on a campus tour and given the opportunity to meet with academic advisors. To complete the Blinn College experience, participants sat through a mock-lecture delivered by staff members who volunteered to teach. This not only gave students the chance to experience a college course at Blinn, but it allowed faculty members to promote their programs to prospective students.

Over 5,000 invitations were sent out via standard and electronic mail to all student contacts in the Hobson's database and each service area high school. At the same time, advertisements and registration information was placed on the Blinn College homepage and Recruiting Department link. After heavy promotion, a total of 106 students and 424 parents from 69 high schools showed up for the event, which was a figure well above the expected attendance. The event was a resounding success, receiving rave reviews from numerous guests and Blinn College faculty and staff. The results of the Showcase Day were positive, with 58% of the 106 students that attended the event actually enrolling at Blinn in the fall 2008 semester. This figure, although excellent, rose as the program continued into its second year. Based on the overwhelmingly positive response from students, parents, and high school counselors, the Showcase Day program was expanded to include multiple days on both the Brenham and Bryan campuses in 2009.

The 2009 Showcase Days followed a similar format as the first year, but with several strategic improvements. Most importantly, the theme of the 2009 Showcase Days was modeled after *Guitar Hero*, a video game that is popular with students. This theme not only made the event more enjoyable by providing a level of entertainment, but it also served as a launching point for an excellent marketing campaign that involved postcards, posters, emails, and flyers that reflected the youthful attitude and image of *Guitar Hero*. There was also more effort placed into the presentation of the event, which included assistance from the Blinn College Theatre Department. The stage design they helped provide added a "wow factor" that was missing from the original Showcase Day in 2008. In order to keep the program exciting and fresh, the Recruiting Department plans to update the theme each year in order to better reflect the interests and culture of the new class of prospective students.

The improvements to the 2009 Showcase Day program increased student participation nearly six-fold when compared to 2008, with 603 students and 1,706 total guests in attendance. This increase was greater than expected, and very encouraging for the department. The implementation of these new programs greatly increased the degree to which prospective

students interacted with Blinn College during their college search, and as a result 89% of the students who participated in the 2009 Showcase Day event chose to enroll at Blinn College.

The 2010 Showcase Days were modeled after the popular social networking site *Facebook*. The results of the 2010 Showcase Day events prove that the events were highly effective as 90% of the students who participated in the preview day actually enrolled at Blinn College.

The Recruiting Department feels that the Showcase Day programs are playing a large role in this expected increase in enrollment.

Over the past three years, the Showcase Days have grown into the largest and most important recruiting tools for Blinn College. The exceptional growth of the Showcase Days over the two past years, coupled with the high rate of satisfaction expressed by the guests, and the high enrollment figures of those who attend are a testament to the program's relevance and effectiveness in the current higher education market.

In addition, the Blinn College Recruiting Department was invited to make a presentation about the Showcase Days at last year's TACRAO Conference in Lubbock, Texas. This reflects a desire by other institutions to learn more about the processes behind Showcase Days and how they might be able to emulate this type of event on their campuses.

2008 DATA

Showcase D	ay 2008	Participated	Enrolled FALL 2008	Enrolled Spring 2009
Brenham Campus	African Americans	23	13	10
ONLY	Hispanics	14	10	8
	Caucasians	69	38	34
	Other	0	0	0
	TOTAL	103	61	52

2009 DATA

Showcase D	ay 2009	Participated	Enrolled FALL 2009	Enrolled Spring 2010
Brenham 2-10-09	African Americans	13	12	10
	Hispanics	7	7	5
	Caucasians	62	58	54
	Other	2	2	1
	TOTAL	84	79	70

Showcase Day 2009		Participated	Enrolled FALL 2009	Enrolled Spring 2010
Brenham 3-26-09	African Americans	67	62	49
	Hispanics	31	27	21
	Caucasians	104	99	90
	Other	0	0	0
	TOTAL	202	188	160

Showcase Day 2009		Participated	Enrolled FALL 2009	Enrolled Spring 2010
Bryan 3-27-09	African Americans	8	8	3
	Hispanics	22	18	15
	Caucasians	107	102	88
	Other	0	0	0
	TOTAL	137	128	106

Showcase D	ay 2009	Participated	Enrolled FALL 2009	Enrolled Spring 2010
Bryan 4-17-09	African Americans	3	2	0
	Hispanics	14	10	6
	Caucasians	81	78	59
	Other	0	0	0
	TOTAL	98	90	65

Showcase D	ay 2009	Participated	Enrolled FALL 2010	Enrolled Spring 2011
	Brenham	286	267	230
	Bryan	235	218	171
	Total	521	486	401

2009 MARKETING ITEMS

TAKE YOUR EDUCATION TO THE NEXT LEVEL!



FEBRUARY 10 AND MARCH 7 BRENHAM CAMPUS

MARCH 27 AND APRIL 17 BRYAN CAMPUS

- Spend a day exploring the opportunities Blim College has to offer.
- Interaction with Blinn students.
- Gredit for a college day visit.

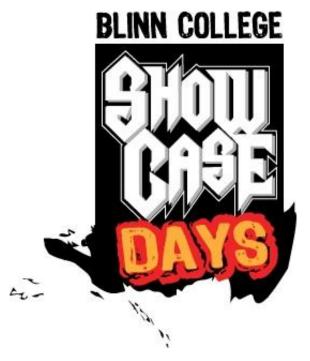
• Meet college professors. • Campus tours.

• Presentations from Admissions, Financial Aid, Housing, and Student Activities.

BLINN COLLEGE Proven.

Registration forms are available at go.blinn.edu or call the Recruiting Office at 979-830-4152

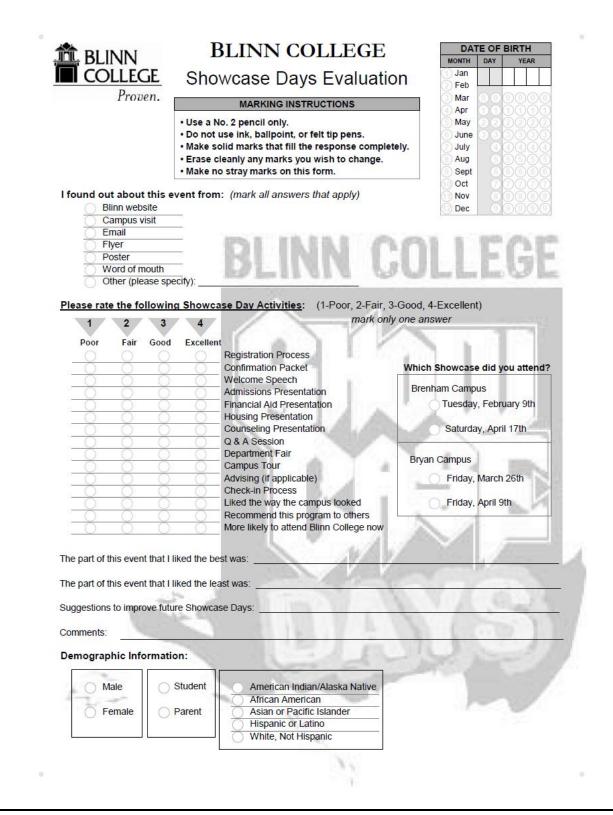




2009 REGISTRATION

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Personal best has no boundaries.	Blinn College Blinn College Showcase Day Registration Form
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Select Date Tuesday February 8, 2011 - BRENHAM CAMPUS Friday March 4, 2011 - BRYAN CAMPUS Thursday February 3, 2011 - SCHULENBURG CAMPUS Friday April 27, 2011 - SEALY CAMPUS	
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Blinn ID Number (if applicable)	
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2009 EVALUATION METHOD



2010 DATA

Showcase D	ay 2010	Participated	Enrolled FALL 2010	Enrolled Spring 2011
Brenham 2-9-10	African Americans	52	47	
	Hispanics	22	20	
	Caucasians	116	99	
	Other	0	0	
	TOTAL	190	166	

Showcase D	ay 2010	Participated	Enrolled FALL 2010	Enrolled Spring 2011
Brenham 4-17-10	African Americans	92	88	
	Hispanics	24	17	
	Caucasians	90	77	
	Other	11	10	
	TOTAL	217	192	

Showcase D	ay 2010	Participated	Enrolled FALL 2010	Enrolled Spring 2011
Bryan 3-26-10	African Americans	9	9	
	Hispanics	16	14	
	Caucasians	118	98	
	Other	0	0	
	TOTAL	143	121	

Showcase D	ay 2010	Participated	Enrolled FALL 2010	Enrolled Spring 2011
Bryan 4-9-10	African Americans	18	15	
	Hispanics	18	16	
	Caucasians	132	122	
	Other	0	0	
	TOTAL	168	153	

Showcase D	ay 2010	Participated	Enrolled FALL 2010	Enrolled Spring 2011
	Brenham	407	358	
	Bryan	311	274	
	Total	718	632	

2010 MARKETING ITEMS

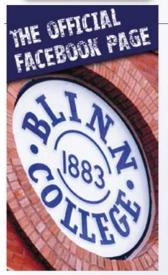


showcase days Search Blinn

FUN

REGISTER NOW

Register online at go.blinn.edu



Come be a part of these fun and interactive days on our Brenham and Bryan campuses! Presentations from Financial Aid, Housing, Admissions, and Student Activities will give participants a chance to learn all about life at Blinn College.

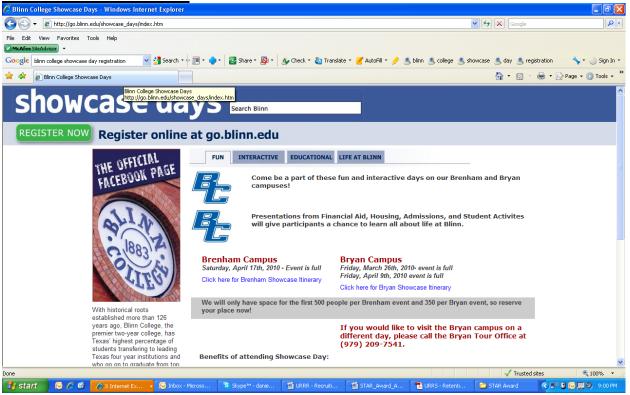
INTERACTIVE EDUCATIONAL LIFE AT BLINN

Brenham Campus February 9, 2010 or April 17, 2010

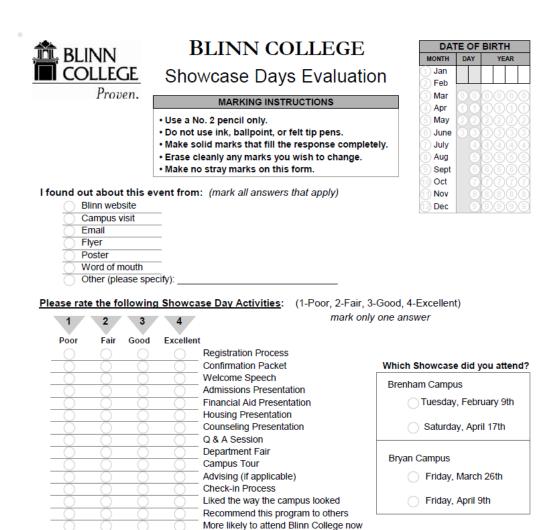
Bryan Campus March 26, 2010 or April 9, 2010

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showcase days	Buccaneer login Password
Come be a part of these fun and interactive	Register online at go.blinn.edu in December.
days on our Brenham and Bryan campuses!	Presentations from Financial Aid, Housing, Admissions, and Student Activities will give participants a chance to learn all about life at Blinn College.
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21 June 1	February 9, 2010
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2010 REGISTRATION



2010 EVALUATION METHOD



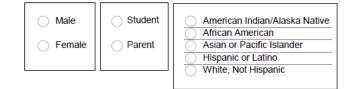
The part of this event that I liked the best was:

The part of this event that I liked the least was:

Suggestions to improve future Showcase Days:

Comments:

Demographic Information:



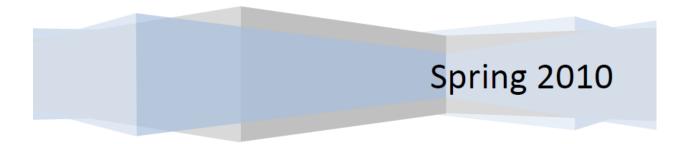
2010 EVALUATION RESULTS

Office of Institutional Research and Effectiveness



Showcase Days Evaluation Results

Brenham and Bryan



Uniform Recruitment and Retention Strategy (URRS) Report Summary

2009-2010

Retention Strategy Advising

URRS Report Summary - 2009-2010 Retention Strategy - Advising

Fall 2009

The Advising Database is kept by the Academic Advising and Counseling Offices in Brenham and Bryan and the University Transfer Center in Bryan. The following numbers account for visits in these offices. The recording of students into this database started in Mid-March of 2009. The total visits recorded between March 12, 2009 and September 4, 2009 (6 months) totaled **13,239** (Brenham-1,933 and Bryan-11,306). Total unduplicated headcount of visits totaled **10,033** (Brenham-1,646 and Bryan-8,387). Total students in the database who also enrolled in Fall 2009 totaled **7,888** (Brenham-1,209; Bryan-6,634; <u>Other-45</u> [these students were not tracked in the data below]). The following data represents course information at the end of Fall 2009 for students in the database.

The **TSI** Advising charts represent students who <u>are</u> and <u>are not</u> College Ready under Texas Success Initiative (TSI) rules. Students who <u>are not</u> College Ready are <u>required</u> to be advised. This <u>does not include</u> students who are placed in MATH0312 based on Blinn's pre-requisite requirements. These students <u>are</u> considered to be College Ready in Math.

Course Completion Target = Sixty-seven percent (67%) was chosen as the course completion target due to the number of students enrolled part-time. Sixty-seven percent allows for one course to be dropped/failed (completion of 2 of 3 courses). It also allows for accurate accounting for students completing 4 of 6 courses (odd number of courses).

Data Analysis - Students in the Advising Database

Students being advised on both the Brenham and Bryan campuses completed 67% of their courses with an A-C or P at almost equal percentages. In Brenham students who were *required* to be advised completed at 49% and in Bryan they completed at 48%. In Brenham students who were *not required* to be advised completed at 71% and in Bryan they completed at 70%.

The total percentage of students who were advised and completed 67% of their courses with an A-C or P was 61% in Brenham and 65% in Bryan. The students who were <u>not</u> in the Advising Database completed 67% of their courses with an A-C or P at a rate of 73% in Brenham and 71% in Bryan.

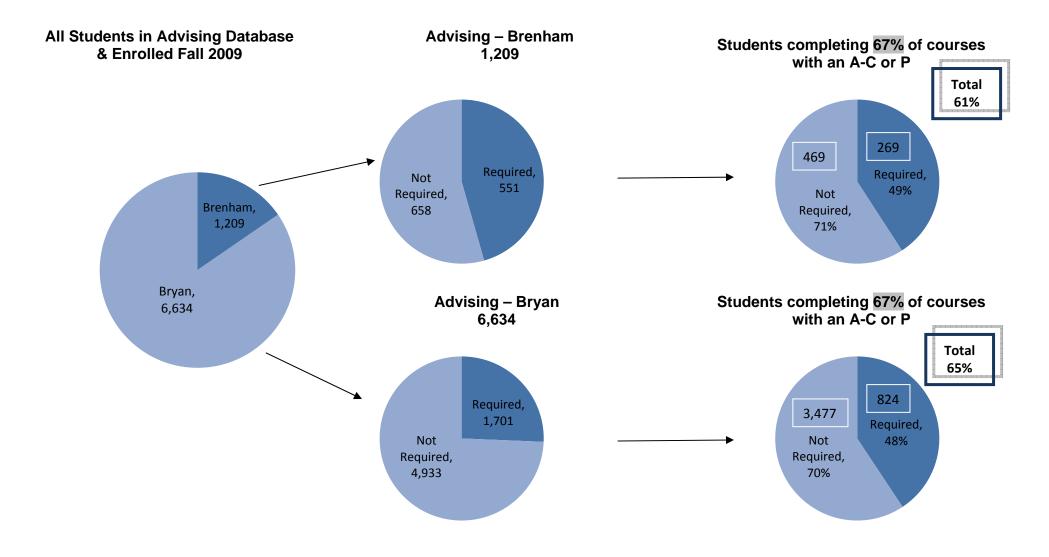
The total percentage of Underrepresented students who were advised and completed 67% of their courses with an A-C or P was 52% in Brenham and 57% in Bryan.

The total percentage of First-Time/Full-Time students who were advised and completed 67% of their courses with an A-C or P was 52% in Brenham and 63% in Bryan.

All Students Advised In the Advising Database

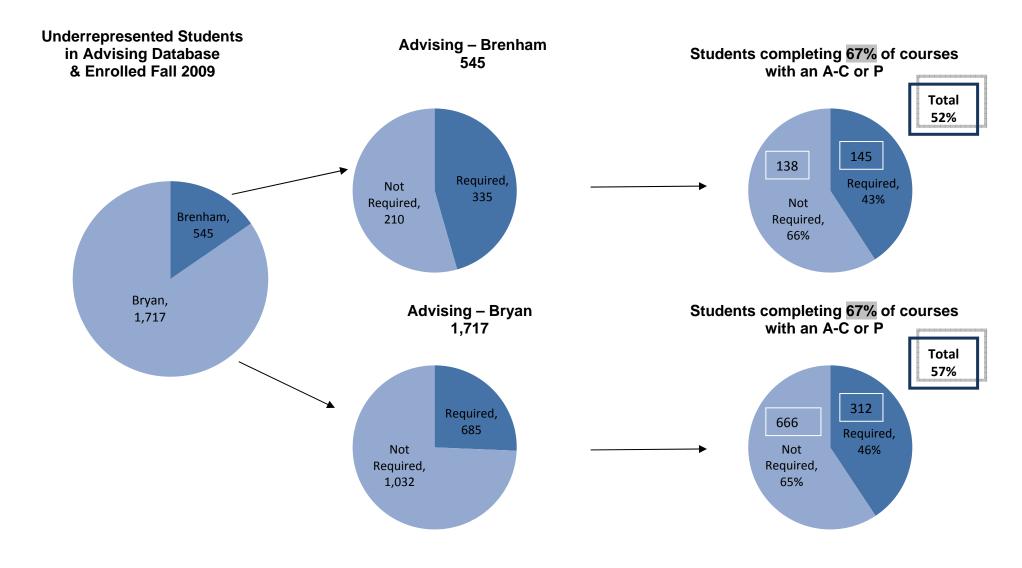
Advising Required = Advising is required due to the student not being College Ready in all sections under the Texas Success Initiative (TSI).

Advising Not Required = Advising is not required due to the student being College Ready in all sections under the Texas Success Initiative (TSI).



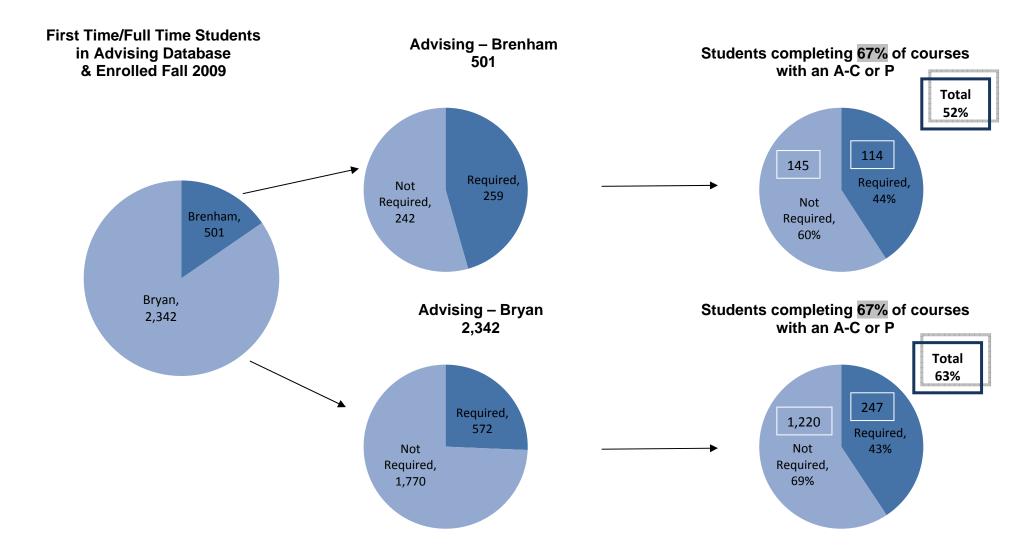
All Students Advised from Underrepresented Populations

Underrepresented Population = African American, Hispanic, International, Asian/Pacific Islander, and Native Indian/Alaskan Native



All Students Advised who were First Time/Full Time

<u>First Time/Full Time</u> = First time at Blinn (first time in college & first time transfers) and enrolled in 12 or more hours.



URRS Report Summary - 2009-2010 Retention Strategy - Advising

Spring 2010

The Advising Database is kept by the Academic Advising and Counseling Offices in Brenham and Bryan and the University Transfer Center in Bryan. The following numbers account for visits in these offices. The total visits recorded between September 7, 2009 and January 22, 2010 (5 months) totaled **10,265** (Brenham-1,595 and Bryan-8,670). Total unduplicated headcount of visits totaled **7,969** (Brenham-1,400 and Bryan-6,569). Total students in the database who also enrolled in Spring 2010 totaled **6,689** (Brenham-1,073; Bryan-5,506; <u>Other-110</u> [these students were not tracked in the data below]). The following data represents course information at the end of Spring 2010 for students in the database.

The **TSI Advising** charts represent students who <u>are</u> and <u>are not</u> College Ready under Texas Success Initiative (TSI) rules. Students who <u>are not</u> College Ready are <u>required</u> to be advised. This <u>does not include</u> students who are placed in MATH0312 based on Blinn's pre-requisite requirements. These students <u>are</u> considered to be College Ready in Math.

Course Completion Target = Sixty-seven percent (67%) was chosen as the course completion target due to the number of students enrolled part-time. Sixty-seven percent allows for one course to be dropped/failed (completion of 2 of 3 courses). It also allows for accurate accounting for students completing 4 of 6 courses (odd number of courses).

Data Analysis - Students in the Advising Database

Students being advised on both the Brenham and Bryan campuses completed 67% of their courses with an A-C or P with similar percentages. In Brenham students who were *required* to be advised completed at 41% and in Bryan they completed at 45%. In Brenham students who were <u>not</u> *required* to be advised completed at 65% and in Bryan they completed at 71%.

The total percentage of students who were advised and completed 67% of their courses with an A-C or P was 54% in Brenham and 63% in Bryan. The students who were <u>not</u> in the Advising Database completed 67% of their courses with an A-C or P at a rate of 76% in Brenham and 72% in Bryan.

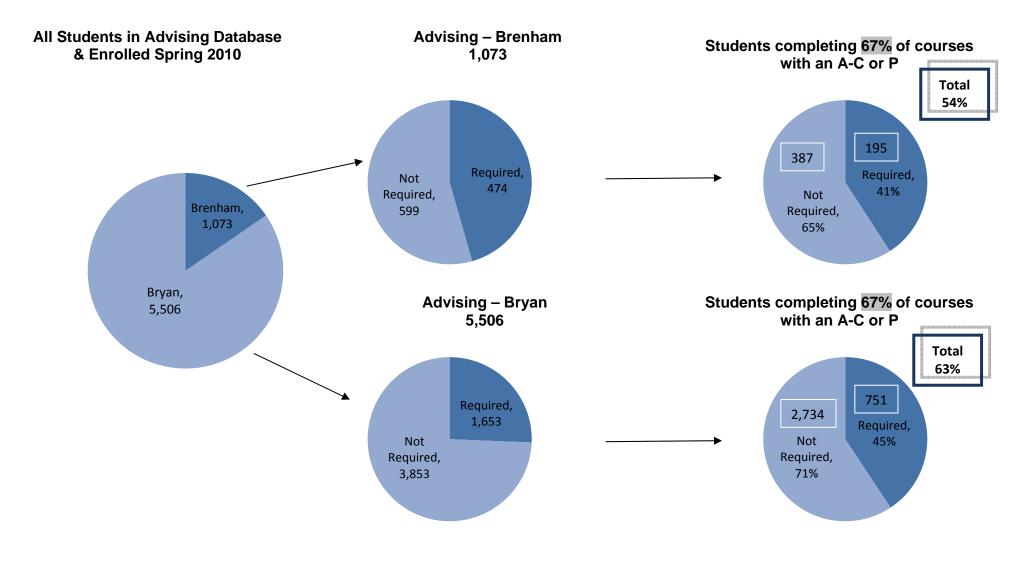
The total percentage of Underrepresented students who were advised and completed 67% of their courses with an A-C or P was 41% in Brenham and 55% in Bryan.

The total percentage of First-Time/Full-Time students who were advised and completed 67% of their courses with an A-C or P was 39% in Brenham and 52% in Bryan.

All Students Advised In the Advising Database

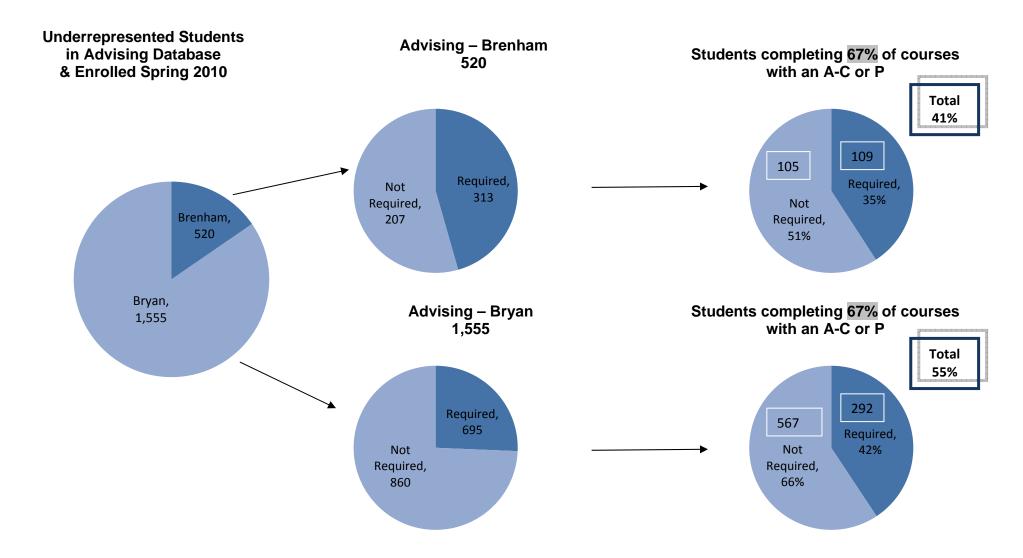
Advising Required = Advising is required due to the student not being College Ready in all sections under the Texas Success Initiative (TSI).

Advising Not Required = Advising is not required due to the student being College Ready in all sections under the Texas Success Initiative (TSI).



All Students Advised from Underrepresented Populations

Underrepresented Population = African American, Hispanic, International, Asian/Pacific Islander, and Native Indian/Alaskan Native



All Students Advised who were First Time/Full Time

First Time/Full Time = First time at Blinn (first time in college & first time transfers) and enrolled in 12 or more hours.

